

▶ Global Internet Data Centres (IDCs)





▶ China Telecom Americas Internet Data Centres

World-class well-connected data centres across the globe

Operating a broad coverage of well-connected and state-of-the-art Internet Data Centres (IDCs) around the world, China Telecom Americas (CTA) is one of the leading global IDC service providers delivering best-in-class, secure and scalable data centre services to meet the unique and specific needs of any business.

Our worldwide IDCs are carrier-neutral and well-equipped with cutting-edge facilities that keep our customers' businesses constantly connected to a global business ecosystem, and optimise their IT infrastructure and operations.

We maintain a strong customer base that spreads across industries including finance, internet & media, retail, manufacturing, logistics, energy & resources, and many others. We are committed to providing integrated communication solutions to fuel our customer business growth along their digital transformation journey.

▶ Our Global IDCs in Major Cities



Hundreds of IDCs located all throughout the globe



400+ IDCs in mainland China





▶ Leading data centre services provider in China

Leveraging an extensive and resilient global network infrastructure, and operating more than 400 IDCs in the prime areas of mainland China, China Telecom takes a leading position in the China IDC market and has earned widespread industry recognition over the years.

By integrating world-class IDCs with a suite of network connectivity, cloud and ICT services, we offer diversified and unparalleled communication services to help businesses thrive in China.



Our data centre solutions cater to the needs of a wide spectrum of industries



Our IDC Facilities

- Cover all major growing Internet markets
- Offer Tier III or Tier IV facilities
- Global dedicated and professional support team
- Different grades on offer: Dedicated Zone, Cage, Cabinet, Share rack (per U)



▶ IDC Services in Hong Kong

Best-in-class data centre services available in Tseung Kwan O of Hong Kong

Equipped with state-of-the-art design features and facilities, we offer market-leading data centre services with abundant resources in the Tseung Kwan O data centre.

One of the largest carrier and cloud-neutral data centres in Hong Kong



- Situated in the central business district of Hong Kong
- Located in close proximity to the Hong Kong Stock Exchange hosting facility
- Adjacent to the Tseung Kwan O cable landing station and close to both the other major submarine cable landing stations
- 71,000 sqm of gross space
- Environmentally sustainable data centre
- Targeting a Leadership in Energy and Environmental Design (LEED) Gold rating

State-of-the-art Infrastructure and Service-oriented Support



Diverse Connectivity

Carrier neutral
Diverse cable routes and pathways
Access to multiple cloud services



Advanced Design Features

Higher raised floor of 900mm
Flexible and scalable footprints
600mm x 1200mm x 45U cabinet



Robust Security Measures

24x7x365 data center operation with security guard patrols, CCTV and biometric operational processes for high security needs



Fully Equipped Facilities

Chilled water cooling system delivers low PUE and reduces carbon footprint
100MVA of utility power with fully diverse distribution
Fire detection and suppression system



Professional Technical Support

Highly experienced and qualified technical team on-site
NOC provides cutting-edge resilient control systems



Exceptional Customer Services

Dedicated and customer-focused support

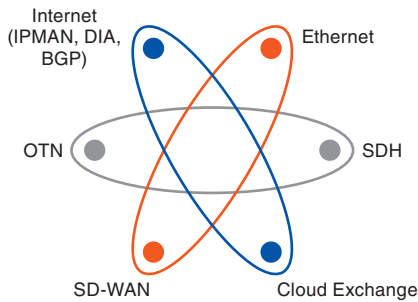


Why CTA for Data Centre Services?

Global reach with superior network connectivity and flexible access

China Telecom's network stretches across the length and breadth of the globe and has built over 50 submarine and terrestrial cables around the world. With an inherent advantage of network quality, reliability and scalability, we offer our customers diversified network connections that extend to over 72 countries across every continent.

Meanwhile, our ultra-low latency network connects customers to global financial centres to ensure they stay connected with international markets.



We offer a wide range of network connectivity options including low latency private lines, OTN, MPLS-VPN, and high-speed Internet access which can cater to our customers' business needs. Our local network of IDC interconnection makes data transmission services available across IDCs.

Global coverage of IDCs

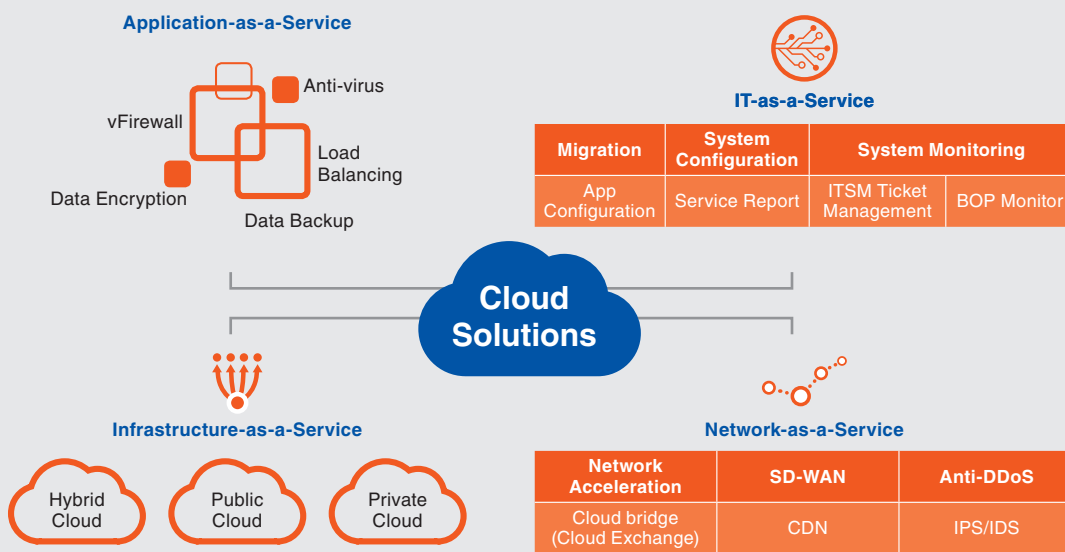
Our world-class and well-equipped IDCs are located throughout Asia-Pacific, EMEA and the Americas, and offer carrier-neutral access to global service providers.

By developing long-standing partnerships with a number of top-notch global service providers, we have made our data centre services available in every corner of the world.

End-to-end solutions

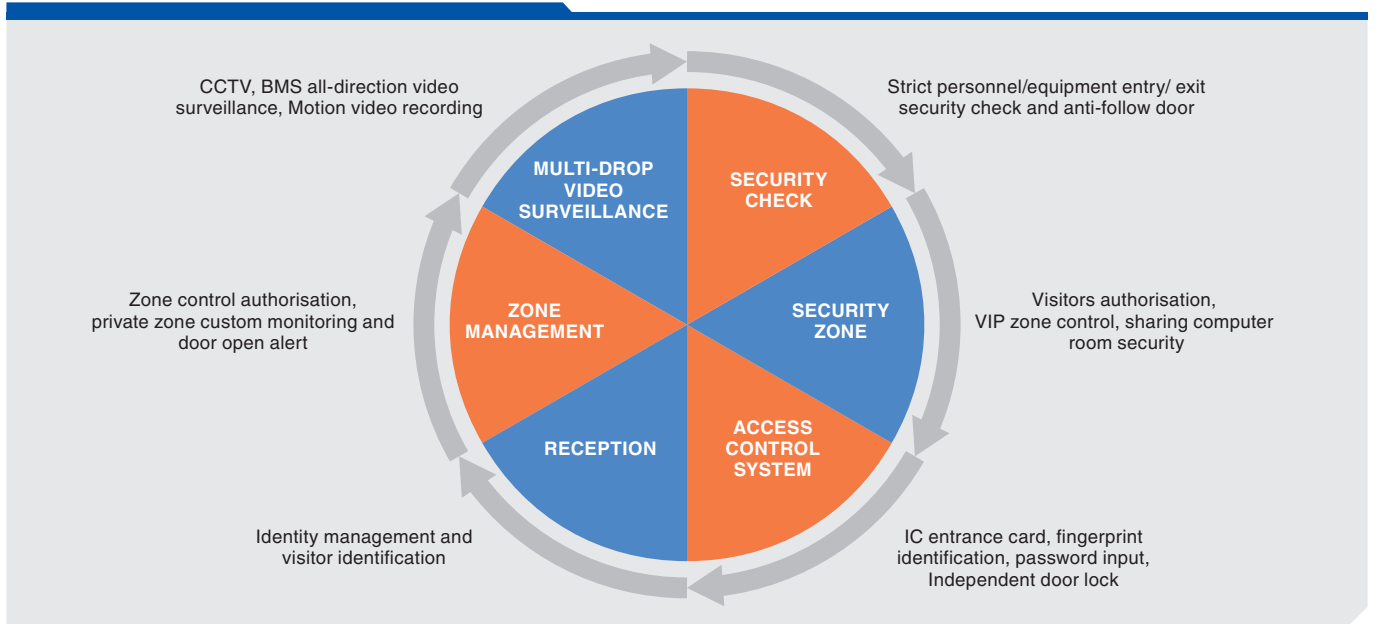
Alongside our data centre services, we bring together comprehensive solutions comprising of network connectivity, cloud services, ICT services, network monitoring, project management and much more. Such a wide variety of service capabilities enables us to provide a one-stop solution to help our customers optimize overall operations and thus allow them to focus on their core competencies.

Cloud Solutions



Robust security and protected facilities

We adopt stringent security measures that adhere to the industry's best practices including disaster recovery and a Business Continuity Plan (BCP) to ensure that our customers' data assets are safe and highly secured. These measures range from the provision of firewalls, intrusion detection, DDoS attack defense to security assessment/optimization. Our protected facilities include 24/7 CCTV monitoring and security guards. All facilities are protected by round-the-clock temperature, humidity control and monitoring, as well as reliable fire protection systems, power supply and lighting protection systems.



Professional global technical and operational support

Our global technical and operational teams are well-experienced and highly qualified, enabling us to develop customized data centre solutions to go above and beyond our customers' expectations.

We offer industry leading SLAs including 24/7 network operation and monitoring, maintenance management, dedicated NOC-based engineering personnel, as well as multilingual customer services, providing our customers with proactive and hassle-free support.



Industry accreditations and best practices

At CT, we are committed to maintaining excellence through achieving ISO certifications including ISO 27001:2013 Information Security Management System, ISO 20000:2011 IT Service Management System and ISO 9001:2015 Quality Management System. We strive to achieve energy-efficiency by establishing green operational policies and guidelines to minimise environmental impacts in data centre operations.





► Our Solutions and Service Offerings

We offer a wide portfolio of best-in-class, resilient and secure data centre solutions as well as superior value added services, which can be catered to our customers' specific business requirements.



Basic offerings

- Colocation services, website hosting and virtual hosting
- VIP hosting room rental
- Data storage, backup and recovery



Network service

- Free Wi-Fi
- Internet access
- Cross-connect
- Lease line
- MPLS VPN
- CDN
- Cloud services



Smart hand service

- Basic package
- Advanced package
- Customised package



Security service

- Anti DDOS service
- Disaster recovery (DR) service
- Network device management
- Network monitoring



Customer service

- 24/7 customer hotline
- Exclusive customer portal
- Reporting service



Supporting service

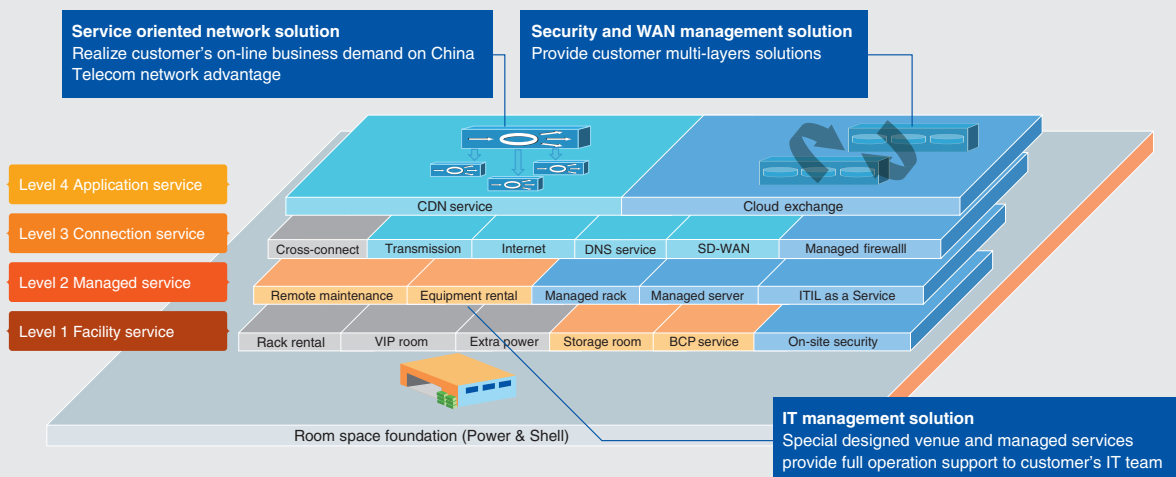
- BCP seats
- Customer office suite
- Stage room
- Storage room



Integrated Project Management Service

- Project Management
- SCOPE Management
- Schedule Management
- Risk Management
- Variation Management
- Quality Management

Data Center is a Container of Product Portfolios



About China Telecom Americas

China Telecom Americas, a wholly-owned US-based subsidiary of China Telecom Corp. Ltd. (NYSE: CHA), is an international telecom provider for data, IP and voice wholesale services to multinational companies, organizations and international carriers requiring China domestic services and international access to China & throughout Asia- Pacific.

Headquartered in Herndon, Virginia, China Telecom Americas is the largest international subsidiary of China Telecom Corporation Limited, as well as the only authorized re-seller of domestic Chinese telecom products to North American companies. China Telecom Americas has offices in 31 countries, providing access to Chinese telecom network assets for customers in the United States, Canada and Latin America.

As the largest operating broadband operator in the world (127 million subscribers), as well as the world's largest CDMA mobile operator (227 million subscribers), China Telecom delivers a comprehensive global telecom service scope based on cutting edge technology, exceptional customer service, and a visionary approach to international telecommunications.

Awards

- **Best Telecommunications Company in Asia**
(2016) FinanceAsia
- **Asia's Best Managed Company**
(2017) FinanceAsia
- **Customer Relationship Excellence Award**
(2012-2016) Asia Pacific Customer Service Consortium
- **Best Managed Company in Asia**
(2010-2016) Euromoney
- **Most Honored Company**
(2011-2017) Institutional Investor
- **The Best of Asia**
(2010-2017) Asia's Icon on Corporate Governance



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